



BCS Global and Corporate Telecom Services Inc. announce strategic partnership to provide their customers with complete and cost effective videoconferencing solutions

Partnership helps customers in Canada to benefit from a single-source, end-to-end global managed service for videoconferencing and video equipment requirements eliminating difficult, time-consuming, multi-vendor management and at the same time delivering outstanding reliability and a superior-quality videoconferencing experience

Toronto, Canada, November 16, 2009 - BCS Global, a leading managed service provider for videoconferencing and telepresence services, and Corporate Telecom Services Inc. (CTS), one of Canada's largest direct resellers of Polycom Video Conferencing equipment, today announced the signing of a strategic partnership. This new agreement allows the two companies to better serve their customers by providing a one-stop option for an integrated videoconferencing solution - comprising end-to-end managed videoconferencing services and videoconferencing equipment options that are in line with the customer's business requirements.

The joint-solution offering provides exceptional, reliable, secure and consistent videoconferencing services that are unmatched in the industry for quality, breadth and global reach on a network optimized specifically for video and audio collaboration. Irrespective of the complexity of your business needs - whether you require just bridging services or a completely managed on-demand reservation-less video service, our solution enables you to collaborate seamlessly from your desktop, home office or boardrooms.

"Many of Canada's business enterprises have come to count on CTS to deliver video conference solutions which allow them to improve business meeting effectiveness and efficiency. Now by offering BCS Global's suite of managed services, we are able to enhance our clients' experience with their equipment. They can rely on a worry-free video conferencing experience with any hardware, any network, anywhere in the world, every time" says Kathy Angelow, CTS National Director of Sales. "An affordable flat monthly fee provides a predictable operating expense, for much less than dedicating resources to video equipment".

"BCS Global is helping organizations across industries by delivering world-class managed videoconferencing and telepresence solutions. These solutions have enabled businesses to increase business-to-business collaboration using video, resulting in savings on travel costs and expenses, and enhancing productivity." said Ian A Pedersen, SVP Sales at BCS Global. "As a way to facilitate a total video solution we strive to partner on both regional and global basis with leading vendors to deliver and manage the right video equipment solution. To that effect, our partnership with CTS will help us in delivering a comprehensive one-stop solution to our customers in Canada for both managed videoconferencing services and video equipment".



About CTS

CTS is the leading Canadian company, specializing in the sale and service of Jabra wired, wireless and mobility headsets, Polycom audio and video equipment, worldwide Videoconferencing room rental service and new and refurbished telephone equipment.

For more about CTS, visit www.corptel.com

About BCS Global Networks Limited

BCS Global is a leading worldwide provider of managed videoconferencing, telepresence and visual collaboration services. The company owns a fully deployed Global Video Exchange, which enables users across the world to meet instantaneously, regardless of their video system, network provider or type of connection. It offers a complete set of managed video services and a 24x7 global live video and audio help-desk support to its customers worldwide.

Headquartered in the UK, with offices in New York, Shanghai, Toronto and Hong Kong, BCS Global provides managed video services to its customers across the globe from different industry verticals, as well as supports major carriers and their customers globally.

Visit www.bcsglobal.com for more information

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