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## **BCS Global Completes Polycom Telepresence VNOG (Video Network Operations Center) Provider Program**

*Comprehensive telepresence solutions and services from BCS Global and Polycom help customers transform their business, improve collaboration, enhance productivity and reduce costs.*

BCS Global Networks Limited ([www.bcsglobal.com](http://www.bcsglobal.com)), a leading worldwide managed service provider of videoconferencing and telepresence solutions, today announced that it has completed the Polycom Telepresence VNOG (Video Network Operations Centre) Provider Program. Completion of the program recognizes BCS Global's ability to deliver managed telepresence services with Polycom's broad portfolio of standards-based telepresence systems.

BCS Global owns a fully deployed Global Video Exchange, which increases the utility of Polycom telepresence systems by enabling interconnections between companies, delivering intercompany collaboration and increasing business to business communications and collaboration using video – all resulting in faster return on investment. It offers full videoconferencing services, including set-up, live call monitoring and assistance and 24x7 global live video and audio help-desk support, multi-layered security and global reach to customers. BCS Global has been helping organizations across industries to adapt to videoconferencing and telepresence solutions to address the challenges of global communication and collaboration, resulting in reducing business costs, and enhancing productivity.

"This partnership reflects BCS Global's recognition in the market place for its proven experience, expertise and support infrastructure in delivering world-class video collaboration systems" said Clive Sawkins, CEO of BCS Global. "We are delighted to join forces with Polycom and are confident that this partnership will enhance our capabilities to provide customers with the most immersive and effective telepresence solution on the market today."

The Polycom Telepresence VNOG (Video Network Operations Center) Provider Program provides a comprehensive review of the extensive capabilities required to provide managed services for telepresence, and conforms to the standards in order to provide managed services to Polycom's world leading immersive telepresence solutions including Polycom® RealPresence Experience™ and Polycom® Telepresence Experience™.

"Interest in visual communications is growing rapidly for its ability to transform how organizations operate and to reduce costs," said Jeff Connolly, director of VNOG services at Polycom, "By completing the Polycom Telepresence VNOG Provider Program, BCS Global can help customers receive the most from their investments through high-quality managed services and by extending their use of video to customers, partners and vendors."

"This partnership extends the capability of the Global Video Exchange to deliver business to business video services" said Dan Tanel, CTO of BCS Global. "Our proven carrier interconnect model, coupled with world class customer service and Polycom's leading telepresence technology, offers our customers the ability to connect to business partners, customers, and communities of interest in a seamless and secure manner."

### **About BCS Global Networks Limited**

BCS Global is a leading worldwide provider of videoconferencing, telepresence and visual collaboration services. The company owns a fully deployed Global Video Exchange, which enables users across the world to meet instantaneously, regardless of their video system, network provider or type of connection. Headquartered in the UK, with offices in New York, Shanghai, Toronto and Hong Kong, BCS Global provides managed video services to some of the world's largest public and private companies. Visit [www.bcsglobal.com](http://www.bcsglobal.com) for more information

### **About Polycom**

Polycom, Inc. is the global leader in telepresence, video, and voice solutions and a visionary in communications that empower people to connect and collaborate everywhere. Visit [www.polycom.com](http://www.polycom.com) for more information.

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